# AGILITY

SCALABLE ONBOARDING, FIELD READINESS AND EDUCATION SOLUTIONS FOR HOME HEALTH.

CLINICAL**HQ®** Home health. evolved.

# CLINICAL**HQ**® | AGILITY

Training staff to successfully deliver treatment in a home health setting has historically required an 'in-person' approach. The result: slow and expensive ramping of new hires that has simultaneously restricted the growth potential for agencies while exacerbating turnover issues due to inadequately prepared staff.

**AGILITY** is a streamlined, cost effective, and scalable solution that delivers consistent and comprehensive training on delivery of care in a home health setting. Lessons are delivered via high quality, engaging, documentary-style videos featuring industry experts across all aspects of home health.

Continuously updated coursework reflects the latest in industry best practices and regulatory requirements, and **AGILITY** courses can be customized to include agency specific content or to deliver more targeted onboarding experiences for specific teams or territories.

**AGILITY** has been specifically designed to reduce the amount of time it takes to achieve field readiness, while simultaneously increasing the quality of staff and how they deliver care to patients. A more confident and capable workforce means reduced turnover, higher star ratings, and more consistent referrals.

### ON AVERAGE CLINICALHQ REDUCES TRAINING TIME FOR NEW HIRES BY OVER 50%



- Next-Generation eLearning Solution
- Exclusively Designed For Home Health
- Available on Mobile, Tablet & PC
- Engaging, Documentary Style Lessons
- Continuously Updated Coursework
- Customizable Content & Programs
- Comprehensive Testing Suite
- Individual, Team & Regional Reporting
- Improves Confidence & Competency
- Reduces Staff Turnover & Risk



# **INCREASE TRAINING EFFICIENCY**

Preparing a clinician for success in home health often takes weeks including both the initial onboarding and significant support from a senior clinical team member on an ongoing basis.

**AGILITY** reduces initial training time by over 50% and provides access to a library of resources for ongoing support needs.

Support for custom content and courses ensures for optimal use of training time for both new entrants and industry veterans.



### **REDUCE STAFF TURNOVER & HIRING COSTS**

It's no secret that turnover is a massive problem in home health. Recent surveys indicate that the churn may be as high as 60% of new entrants in their first 6 months. With the total cost to recruit, train, and deploy a clinician often exceeding \$10,000, retention is now one of the most critical issues agencies must address.

**AGILITY** was built for this exact purpose: to reduce new hire training costs, shorten ramp times, and reduce turnover by ensuring all staff are as field ready as possible.

When fully implemented, **AGILITY** delivers over 400% ROI per head in onboarding savings and turnover reduction.



## **IMPROVE PATIENT OUTCOMES AND RATINGS**

The new paradigm of value based care requires that all staff have a more broad understanding of home health operations. **AGILITY** provides the necessary fundamental knowledge to ensure staff are more adaptable to the changing nature of home health as a result of new CMS policies and regulations.

By ensuring staff are adequately prepared to succeed in home health, **AGILITY** helps to improve consistency of experiences and quality of patient outcomes. This in turn leads to increased star ratings and referrals.



#### **ELEVATE AGENCY MORALE AND PERFORMANCE**

By delivering a more complete knowledge of home health, **AGILITY** helps your employees work together more effectively and reduces the number of incidents caused by miscommunication or process failures. As a result, employee tension and conflict can be significantly reduced.

By ensuring employees receive the education they need to succeed in home health, **AGILITY** helps you to achieve a highly productive and positive work culture.



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