# CLINICAL**HQ® | ENABLE**

## SCALABLE TRAINING FOR HOME HEALTH

Learning the complexities inherent to the successful delivery of treatment in a home health setting has historically required an "all hands on deck" approach. The result: expensive and slow ramping of new hires; limiting the growth potential for industry organizations.

CLINICALHQ | ENABLE provides companies with a more automated, cost effective, and fully scalable solution to ensure comprehensive training is delivered to new hires and existing staff members.

Lessons are delivered via high quality, on-demand videos featuring industry experts, allowing for consistent levels of knowledge among even the most remote workers.

Continuously updated coursework reflects the latest in industry best practices and regulatory requirements, while detailed reporting delivers audit compliance and employee visibility to supervisors and administrators.

### **BETTER FOR PATIENTS, BETTER FOR BUSINESS**

Armed with a more complete understanding of home health, your clinical team is better prepared to perform at the highest level.

Access to the most modern approach on OASIS training means more accurate scoring, and an improved star rating that highlights the outcomes you deliver as an agency.

Improved competency in fundamental areas means charting and paperwork errors become things of the past, while patients and doctors get better outcomes from more consistent, and professional teams.

Employers benefit from teams that can manage higher case loads, and online delivery of coursework and documentation allows for increased territory coverage via remote workers.

#### AT A GLANCE...

- Scalable Training Solution
- 26 Learning Modules
- Testing and Reporting
- Accelerates Onboarding
- OASIS Answering Guide
- Referral Support Guide
- Documentation Instructions
- Continuously Updated
- Customizable Delivery



#### ENABLE your workforce to....

- Develop a broad understanding of home health
- Grow their knowledge of charting techniques
- Sharpen their clinical reasoning
- Help the business by minimizing costly errors
- Enhance their personal and professional reputation and capabilities
- Improve as a collaborative unit

#### So your organization can...

- Operate with confidence and clarity
- Be efficient, timely, and correct in billing
- Operate with autonomy and independence
- Improve profitability and maximize ROI
- Develop a strong reputation for excellence that attracts top talent
- Grow and scale without headaches

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#### CLINICALHQ SAVES YOU MONEY BY...

- Eliminating the reactive training and policy management model that waits for costly problems to happen before doing something about it.
- Eliminating travel costs and lost revenue from office based training and in-service activities.
- Reducing errors and strengthening justification for reasonable and necessary services through training focused on home health best practices.
- Improving onboarding and orientation efficiency, reducing costly one-on-one training sessions, and employee turnover.
- Identifying and teaching concepts to reduce risk of ADR, LUPA and over-utilization losses.

### AND INCREASES YOUR EARNING POTENTIAL BY...

- Increasing understanding of cross-departmental synergies, business flow, and the financial impact of decisions.
- Ensuring optimal OASIS scoring for improved accuracy, revenue and STAR ratings.
- Providing in depth brand performance, operations, and market teaching to unlock the service and referral potential of all employees.
- Instilling a more reasoned and measured approach to maximize patient benefit through better care planning and clinical efficiency.
- Giving deeper insight into the home health customer, sales cycle, and referral catalysts.

INDUSTRY OVERVIEW	BRAND & REPUTATION	LEGAL & ETHICS
A comprehensive overview of the home health industry, CMS, medical professionals, agencies, and clinicians.	Explores how the hire-ability and earning potential of individuals and agencies are impacted by their actions.	Examines the legal ethical responsibilities unique to the provision of medical services in a home environment.
START OF CARE	OASIS	MEDICATION
A detailed analysis of agency and clinician responsibilities, referrals, consents, and legal requirements regarding SOC.	In depth item and scoring management with contextual training. Includes Star rating analysis and OASIS D updates.	Best practices on performing medication reviews, reconciliation, documentation, and incident management.
DOCUMENTATION	CLINICAL COMPETENCY	CUSTOMER SERVICE
Provides deep insight into clinical charting and systems for establishing "reasonable and necessary" treatment.	Reviews best practices and approaches to ensuring a high level of clinical competency when performing services.	Helps employees better identify and serve clients, partners, and community referral sources.

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